

**TWO YEAR FULL TIME POST GRADUATE DIPLOMA IN MANAGEMENT**(Equivalent to the MBA Degree of Indian Universities*
& approved by AICTE, Ministry of HRD, Govt. of India)**MARK-SHEET (Session : 2007-2009)**

Name : Reyaz Ahmad Khan

Father's Name : Mr. Ishtiyaque Ahmad Khan

SEMESTER-I

Course	Course Code	Grade Obtained
Marketing Management	1001	B+
Financial & Management Accounting	1012	B
Organizational Behaviour	1023	A
Information Technology in Management	1034	B+
Quantitative Techniques	1045	B
Operations Research	1046	B+
Managerial Economics	1057	B+
Legal Business Environment	1088	B+
	GPA	7.00

SEMESTER-II

Course	Course Code	Grade Obtained
Strategic Approaches to Marketing*	2001	B+
Financial Management	2012	A
Human Resource Management	2023	B
Management Information System*	2034	A-
Production & Operations Management	2045	B
Business Research Methodology	2056	A-
Macro Economics*	2087	B+
Business Communication & Report Writing	2088	B-
Business Awareness*	2089	A-
	GPA	7.00

SEMESTER-III

Course	Course Code	Grade Obtained
Summer Training Project***	3071	A-
Strategic Management	3082	A-
Sales & Distribution Management	3901	A-
Retail Management	3902	A-
Consumer Behavior and Advertising Mgt.	3903	A-
International Business Strategy	3961	B+
International Business Environment	3962	A-
International Trade Procedures & Documentation	3963	A-
	GPA	7.86

SEMESTER-IV

Course	Course Code	Grade Obtained
Dissertation**	4071	B+
Entrepreneurship & Corporate Governance	4082	B+
Marketing of Services*	4901	B+
Product & Brand Management*	4902	A-
International Marketing*	4961	C+
Cross Culture Management*	4962	B
	GPA	6.70

RESULT**PASS****CGPA****7.26****Area of Dual Specialisation****Marketing
International Business**

Date : October 10, 2009

Place : Ghaziabad

* Denotes Half Credit Course, ** Denotes Double Credit Course
*** Denotes Summer Training Project & is not a component of GPA

Registrar

Chairperson-PGDM



Director-Mgmt. Studies

I.T.S - MANAGEMENT & IT INSTITUTE

MOHAN NAGAR, GHAZIABAD - 201 007

* As per Association of Indian Universities(AIU) Letter No : EV/II(909)/2004/70 dated 19 April, 2004